

**WINNING SPIRIT**

# Baseball

Find Your Inner Game



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[www.TomMitchellCoach.com](http://www.TomMitchellCoach.com)

**Dedicated to the young at heart  
who love the game of baseball.**



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# INTRODUCTION

*Winning Spirit Baseball* is written specifically for baseball players who want to gain a competitive edge and a better understanding of the habits and behaviors that are at the heart of an athlete's success: confidence, communication, work ethic, teamwork, practice and concentration. *Winning Spirit Baseball* is also useful for parents and coaches who want to support players in developing their mental game.

This book is full of basic and easy-to-understand messages and exercises. You can read it straight through or randomly choose any chapter you'd like. Each chapter stands alone and contains a message and an activity to practice and think about. Several chapters have similar themes, but require you to look at them in different ways. As you let the messages sink in and put them into practice, you find yourself having greater success both on and off the field!

Playing baseball is a great way to build character, have fun, learn about other people, and develop confidence, which are the most important qualities that any athlete can possess.





## A Burning Desire

If you want to be a really good player, a burning desire is the most important quality you can have. Desire is an inner energy that gives you the drive and passion to improve. It's an intensity that burns inside. Some days, all you can think about is being out on the field; some nights, you lay awake, practicing moves over and over in your mind. You think about the next game with great anticipation.

Desire gives you the motivation to get in great shape. It drives you to keep developing your talent. Great players cannot have too much desire.

Pure desire comes from within, pushing you onward to discover how good you can be. Your path to greatness can be encouraged by others but cannot come from another person. It can only come from you.

**I have a burning desire  
to improve everyday.**





# Practice

Get a half dozen 3 by 5 cards. On each card, write down what you want to accomplish in baseball. It should be the one most important thing you desire to achieve this season. Keep it very simple, using only a few words to say what you really want.

Then, put one card in a place where you will see it every day. Continue placing the other 5 cards in private places where you will see them often. These cards will serve as daily reminders to focus on your goal.



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## Love the Game

**T**he greatest thing about playing baseball is that you get to participate in a game that is unbelievably fun. Playing isn't an obligation; it is something you want to do! Playing baseball is one of your favorite things to do. Everyone who loves baseball knows that feeling when you just can't get enough. You can't wait to get on the field and when it's time to leave, you don't want to. Whether in practice or a game, there is no place that you would rather be.

However, as time goes on, there may be days when the routine of practice gets tough. The pressure of and commitment to the season can set in and you feel burnt out. You could even lose some of your competitive drive.

This is natural and happens to everyone from time to time. If this happens to you, remember why you fell in love with the game. Think about all of the good things that baseball gives you and play it with all your heart.

**I love this game!  
I give it everything I've got.**



# Practice

When it comes to baseball, eliminate saying “I have to” and replace it with saying “I want to.” In your day-to-day life, there are probably enough “I have to” responsibilities and obligations. “Remember baseball is a game, not a job!

When you go to practice, remind yourself it is something you want to do, not something you have to do. Think and say, “I want to practice really hard to improve. I want to put in extra time and effort. I want to be coached. I’m on the field because it’s something I really love to do.”







## Your Home Team

**W**ho are people that you depend on to make your baseball experience possible? What roles do they play? They could be your parents, grandparents, brothers, sisters, friends, or anyone you rely on.

Some members of your home team cook for you, wash your clothes, and help take care of your everyday needs. Others may drive you to practice and games. These teammates devote many hours of their time to you. They sit in the stands to watch and cheer. Others teach skills that help you on the field. Some of these loyal teammates give comfort when you are down or hurt. They give advice when you need guidance and direction.

Take a moment to realize how fortunate you are to have even one person that helps you in this way. Isn't it awesome that these people care so much about you? Go out of your way to thank them for giving of their time and energy. Tell them how much you love them. Appreciate your home team; they are a huge part of your success.

**My home team is a huge part  
of my success.**





# Practice

Make a list of every member of your home team. Then, write each one of them a thank-you card. In it, tell them how important playing baseball is to you.

In your own words, tell them how much you appreciate what they are doing for you. Your words and thoughtfulness will show them that all of their effort is worth it.

Don't hold back. Be sure they know how thankful you really are. Maybe you have already told them this before, but it is always good to get such a sincere and considerate message. They will treasure it for years to come.





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## Compete With the Best

It is a great feeling to compete against players who have skill and talent better than your own. This kind of competition shows you how good you really are. When you come face-to-face with teams and players who may be better, you learn a lot about yourself. These opponents can become some of your best teachers.

To really discover your greatness, you need to test yourself with the toughest competition you can find. After all, it is easy to feel confident when you play against those teams and players who have less talent and ability. But when you play against the best teams and players, you will be challenged to dig deep inside and see what you are made of.

**Playing against the best  
brings out my best.**



# Practice

Below, you will be asked to think about your toughest competitors and which players challenge you the most. As you think about your answers, develop a feeling of respect for your competition. Try not to be intimidated by them. Rather, appreciate that their toughness and desire to win helps you to become a tougher and more competitive player.

- Who are the toughest competitors you play with or against?
- Why do you like to compete?







## The Power of the Pen

It is a good practice to keep a record of your baseball progress. It will help you become clearer about what you want to accomplish on and off the field. You may find that writing down your thoughts increases your motivation and confidence. Writing often makes things more “real.” Your desire and emotion can come through and the power of your own words can inspire you.

Write down your goals, successes and achievements, fears and failures. Capture good times you have had with your coaches, teammates, and friends. Whenever a new idea pops into your head, write it down. Also, writing your goals can remind you of and reinforce what you really want.

Every now and then, reread the things you have written. This practice can become a good aid to you in the days to come. Remember, you are worth writing about!

**Writing down my goals helps  
me to know what I want.**





# Practice

The questions and activities in this book are designed to get you to think and feel more deeply about baseball. They will also help you to understand yourself better as an athlete and as a person. Have fun thinking about the questions and writing down your answers.

- Why do you think it is important to write down some of the things you are going through?







## It's Your Life

**A**lthough being an athlete and playing baseball may be where your head is now and what you are currently enjoying the most, you are much, much more than just a baseball player. Your life includes so many other potential areas of interest such as developing solid relationships with friends and family, making a difference in the lives of others, and learning new things about the world. There are so many directions you can go. Baseball is only a part of a full, rich life.

Develop yourself as a person as well as an athlete. Be curious and make a commitment to be good at many things. Look for athletes who have the desire to excel in both their sport and studies. Hang out with friends that are loyal. Surround yourself with the best quality people you can find. Strive to become a well-rounded person. Believe in yourself and know you are capable of great things both on and off the field.

**I strive to be a  
well-rounded person.**



# Practice

Ask your family members and good friends what they like and appreciate about you the most. Ask them what they think your best qualities are. Make sure that you write down their answers. Do not be surprised if they don't even talk about you as a baseball player.

- Did anyone say anything that surprised you? What was it?







## The Inner Game

**T**he outcome of any game or any season is always uncertain, but feeling a sense of satisfaction is possible every game. The inner game win depends on you and not the final score. Sure, every baseball player wants to win every game, including the ultimate championship. But when it's said and done, all teams but one will have lost their final game of the season. Winning the championship or coming in first place does not guarantee that you have the ultimate feeling of success.

The inner game win will happen when you know that you have given your very best effort and made no excuses. When you play with heart and commitment, stay focused, know your role, make those around you better, and never give up, you will earn a real feeling of personal pride no matter what the final score is. Coaches, teammates, and even opponents will respect you because they recognize that you play with an intense competitive spirit and have an attitude of a winner.

**There is more to baseball  
than the final score.**





# Practice

Think about a time when you played with so much intensity and focus, so much effort and energy that you did not even think about the score. Was there ever a time when you became so completely absorbed in the game that the score was not the only important thing.

- Write down your own, unique definition of winning.







## Practice Time

**F**or you to become a great baseball player, you must learn to practice with great concentration. You must bring your best energy and effort to the field every day.

Practice is your time to work on many of your skills. The more you practice with dedication and focus, the more quickly you improve. If you want to develop a new skill, put in extra practice. Remember, repetition is king. Do more than is required and you'll feel good about yourself.

Practicing with your team is best because you get to play with friends that have the same goal as you. It is fun when you push your teammates and they push you to get better. Always be open to the suggestions and evaluation of your coaches. It is their job to make sure that you are developing good habits. Listen carefully to what they say.

Also, spend as much time as you can practicing alone. Practicing alone shows that you are motivated to improve and that you love baseball.

**I practice with concentration  
and intensity.**



# Practice

The next time you go to practice, go with the motivation to improve! Even if you pick just one skill, work on it with 100% concentration. Keep working on it, over and over, until you know you are getting better. Remember, repetition is king. You don't have to be perfect. It's all about improving. There is nothing like a good, intense practice.

- What would your coach say your attitude is like in practice?
- What motivates you to practice really hard?







## Feel the Flow

**W**hen you're a creative player, you play with a sense of freedom. You have your own unique style. Although you need to be a team player, you are an individual. No one plays the game exactly like you.

Creativity is the blending of your skill, instincts, and intelligence. When you are creative, you still play with good fundamentals and allow the game to come to you without trying too hard. You play freely and fearlessly, but with discipline and control. Playing creatively does not necessarily mean being fancy. It means that you create your own style to get the job done.

Work on finding your feeling of flow and balance. Experience that place known as "the zone," where you find your rhythm and the game comes to you easily. Think of baseball as an art as well as a sport. Let the field become your canvas and the game, your masterpiece.

**I feel the flow and rhythm  
of the game.**





# Practice

Go to a field where you like to play. Bring some music that really makes you feel like moving. Pick a skill that you want to work on and then, almost in slow motion, with the music playing, begin working on it.

Be aware of every aspect of this skill. Pay attention to how your body feels. Concentrate on fine-tuning it. Begin picking up pace and speed as you go. After a while, switch to another move and do the same thing. Feel the flow and release the creative part of yourself.







## A Coach's Dream

If you work hard, listen well, and have a burning desire to improve, you are a coach's dream. Every coach loves a player with this kind of attitude.

When you are a coach's dream, you make no excuses about the past, but give your full attention to today. You give everything you have during practice and in games, which not only impresses your coach, but also inspires your team.

When you are a coach's dream, you understand the word commitment. You dedicate much of your time to baseball and give up other activities. Your actions on and off the field show how much you care.

When you are a coach's dream, you focus on making your teammates better. You put the team first. You are looked at as a leader because you have the courage to deal with tough situations. You know there is no challenge too big to handle because you have the mental toughness necessary to get the job done.

**I work hard to earn the  
confidence of my coach.**



# Practice

Ask a coach about a player in the past with an outstanding attitude, a player who would be considered a coach's dream. Ask them to tell you a story or share an example about this player. What made them stand out in comparison to other players? What special qualities did they possess? This exercise will help you better understand what it takes to be thought of as a coach's dream

- What kind of player would you want to coach?
- Would you be considered a coach's dream?



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## Breaking a Sweat

If you really want to become a great player, you need to understand that “there is no substitute for hard work.” If being a great player came easily, without tremendous dedication and work, it wouldn’t mean as much. Baseball would not be as challenging and success, as sweet.

When you want to be an outstanding player, hard work is not only necessary; it is something you do with pride. As you put in hour after hour of practice and push yourself to the limit, you will gain a feeling of deep satisfaction. When you feel this, you will understand why there is no substitute for hard work and working hard is one of the best feelings in the world!

Your desire to excel makes you stand out. When you work hard, you gain immediate respect from teammates, other players, coaches, and everyone who watches you. Most important, you feel good about yourself.

**I strive to be the hardest  
worker on my team.**





# Practice

While watching a game or practice, ask yourself which players work the hardest. Out of all the players you watch, choose only the ones that you think stand out as working harder than all the rest.

- Why did you choose these players ?
- Would other players choose *you* as a hard worker?







## Free Your Mind

**C**oaches and elite players often say that the game of baseball is just as much mental as it is physical. However, many players only practice the physical part of their game. They have not yet learned the importance of mental training.

Learn to increase your power of concentration by focusing your mind on a specific move. Your mind and body work together as one, so when you mentally think about a skill that you want to excel in, your body will follow along.

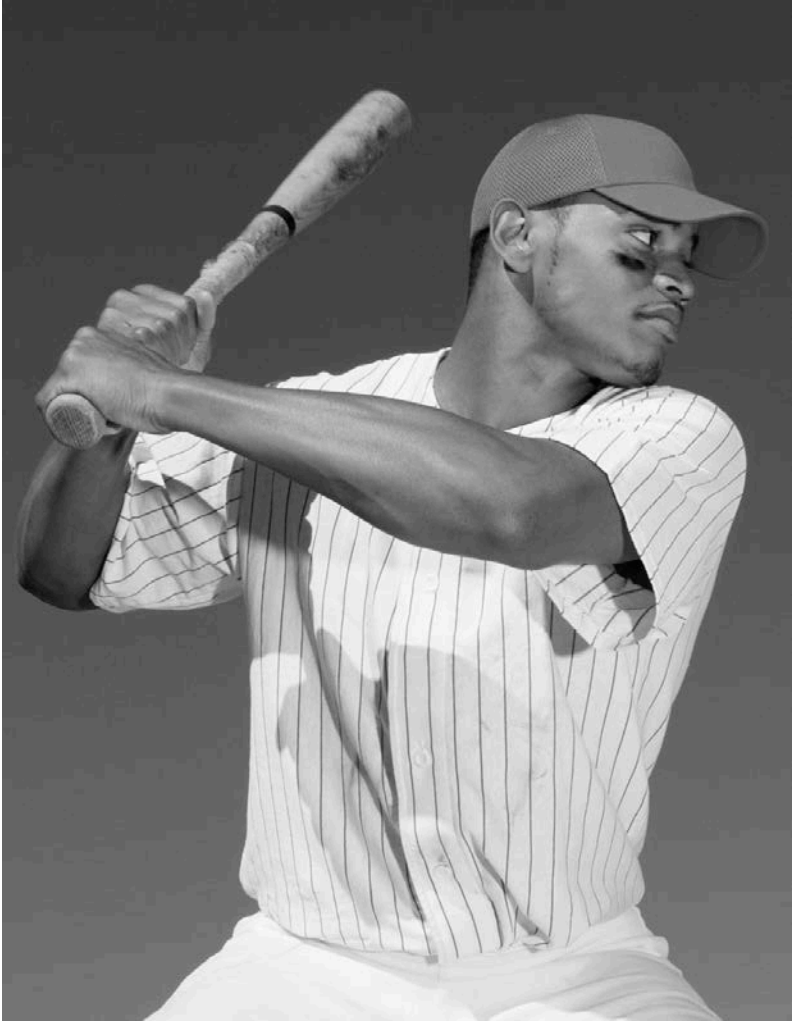
Practice your mental training by focusing on a single skill. In your mind's eye, rehearse this move or technique over and over. The clearer the mental picture, the better your results will be.

**I picture a perfect move  
in my mind.**



# Practice

This is an age-old exercise that quickly helps you to increase your ability to focus and concentrate. (For young players, make sure you have an adult's help.) Light a safe and secure candle with a flame that is easy to see. Place the candle on a table and sit in a chair next to it. Make sure you are at a safe distance. Next, look directly into the center of the flame. Do not strain your eyes; remember to blink! Concentrate on the flame for three minutes. Next, blow it out. Close your eyes and place the palms of your hands over your eyes. You will be able to see the flame inside the darkness of your closed eyes. Focus on the flame image until it fades into the darkness. Repeat once or twice a week until the image stays steady in the darkness without fading.



## Confidence From Within

Sometimes you may feel that coaches are frustrated with you because you are not living up to their expectations. You may think that they are overlooking your talent and ability or not giving you enough support and encouragement. There may be times when you are just not getting along well with your teammates or family members.

There is no question that all players need coaches, parents, and teammates who have trust in them. That trust helps build confidence. However, when you are not getting a feeling of confidence from those around you, search for the kind that no one else can give you. Find the confidence that comes from within.

To have inner confidence, you must trust your skills, preparation, physical conditioning, and mental toughness. When you can honestly rely on these skills, you will feel extremely confident. It will show in the way you play because you know you have what it takes.

**Trusting in my skills  
gives me confidence.**





# Practice

Write down every baseball skill that you possess, from the simplest to the most difficult. As you look at your list, put a plus (+) next to everything that you feel confident about. If you feel extremely confident, put a double-plus (++). Do not ask for anybody else's opinion; this has to come directly from you. If you are honest with yourself, all of those plusses will show just how confident you are about your game. When you find a skill or any other aspect that did not get a plus, do not lose heart. Instead, think of this as a challenge and an opportunity to improve and to eventually add more plusses to your list.





## Welcome Pressure

Coaches love players who thrive in pressure situations. Since playing under pressure is a big part of the game, coaches know that if their teams are going to have a chance, their players will have to channel the pressure they feel into poise and execution. However, the pressure of big games and competition can create intense anxiety because you may feel afraid that you won't get the job done. The expectations from your coaches, teammates, and sometimes even from parents and fans can get to you. All the noise, excitement, and tension are a lot for anybody to deal with.

The fact is, you have made the choice and commitment to be a competitive athlete and will be playing regularly under this kind of pressure. You will be under the critical eyes of coaches, teammates, parents, and fans. Since pressure in baseball is unavoidable, why not accept it and let it help you play even better? Use the energy to bring out your competitive spirit. Say to yourself, "I love the pressure. Bring it on!"

**I love the pressure.  
Bring it on!**



# Practice

The night before your next game, go into a room where you can be alone. Get into a comfortable position and relax. Then, imagine yourself on the field where you will be playing. As you think about your upcoming game, you may feel some anxiety in your gut. That's okay! As the intensity within you begins to build, breathe into it. Continue to let the pressure grow. Excited and full of energy, see yourself playing exactly the way you want. Create a mental picture of success. As you keep breathing deeply, welcome that intensity, knowing that it will help make you a better player.

- What thoughts go through your mind in pressure situations?





## Beginner's Mind

**W**hen you first started playing baseball, you were eager to learn as much as you could. Your mind was open and your enthusiasm was at an all time high. Being new to the sport, you wanted to improve every day. You looked forward to practice and games with excitement. You had the mind of a beginner. Over time however, things always change. You will most likely have many different coaches and experience the highs and lows of winning and losing.

Have you ever noticed that some players have lost their kid-like enthusiasm? They forget how excited they once felt and why they loved playing baseball. Possibly they become so good that they take their natural athletic abilities and their hard-earned skills for granted—and the passion starts to fade.

If you ever find this happening to you, remember why you fell in love with the game. Recall the enthusiasm and excitement you once felt on the field. Reawaken your innocence and think like a beginner again.

**My mind is open.  
I love learning new things.**





# Practice

[This is a good exercise if you have been playing baseball for some time]

Whenever you feel overwhelmed with the pressure of competition or are just taking it all too seriously, find photos of yourself when you first started to play. Maybe you or others have kept a scrapbook of your various teams. Look at the first trophies, honors or awards that you won. Possibly, you have video of your earliest games. Your earliest memories of baseball are important.

Try to remember the excitement you had as a child. Recall how much fun you had and the good feelings that flooded you. Remember what it was like to be a beginner. Reawaken your joy for the game!



## Positive Words

**S**aying positive and encouraging words can help turn your dream into a reality. These are called affirmations, which are inspirational words or phrases that you say to yourself to help you remember your goal and train your mind to focus on what you want. When you use an affirmation, remember to keep it simple and speak to yourself in a natural way, as if you have already reached your goal.

Set goals that you feel are possible to reach, but don't limit yourself. It's good to set high standards and expect greatness. Think big! Say your words with feeling, meaning and conviction.

Think of these words as if they were seeds being planted in your mind. With repetition and practice, these words will firmly take root and over time you will to feel more positive and confident about reaching your goal.

**I put positive words and  
thoughts in my mind.**



# Practice

Imagine that a coach or another player you really respect comes up to you and tells you something very positive about yourself. Their compliments and encouraging words fill you with confidence. What did that person say? What qualities and skills impressed them so much?

- What are the most powerful words that you can say?
- What thoughts or words do you want to eliminate?







## Talk With Your Coach

**S**uccessful coaches have good communication skills. They impart their knowledge by using simple and direct words. When they explain things, you easily understand them. Their instructions are clear and you are able to apply them on the field. There is no confusion about what they expect from you. Often, your coaches will communicate through body language or facial expressions. Sometimes, they give you a glance of confidence, a pat on the back, or a nod of approval.

You should learn to connect with your coach as well. At the right time, express your thoughts and let your coach or others know what is going on. Don't assume that they know what you are thinking or feeling or understand what you are going through.

Sometimes, it takes courage to speak directly to your coach because you may think that what you have to say will be rejected. Eventually in life, you will need to speak up for yourself. Why not start now? Practice communicating clearly about what you think and feel is important.

**I let my coach know what is  
going on in my head.**





# Practice

The next time you feel concerned or confused about something that involves your coach (or anyone else, for that matter), ask for some time when you can sit down and talk about what is on your mind. You may want to write down your thoughts before the meeting so that you will remember everything you want to say. Be truthful and honest when you talk, but also be respectful. If you do this whenever it is needed, your relationship will grow and you will find it easier to communicate in the future.

- What would you like to talk with your coach about?
- Is there anybody else you need to talk with? What do you want to say?





## Your Inner Circle

**A**s a baseball player, you are involved in a very competitive sport. You will face tough opponents. You will be evaluated at each level. Other coaches will form opinions about you and comment on your talent, athletic ability, and skill to perform under pressure situations. Fans and may talk about you; sometimes they'll say good things, sometimes bad.

It is natural for you to care about what others think. The only opinions that really matter are those from people who have your best interest at heart—your inner circle: coaches, teammates, family members, and true friends.

However, people who hardly know you will make comments about you. If they are negative criticisms, it can be very tough to let these opinions roll off your back. Nevertheless, try not to put value in the opinions of people who don't even know you. This will make a big difference in how you play and feel about yourself.

**The people in my inner circle  
have my back.**



# Practice

On a sheet of paper, draw a large circle. Then write the names of the people who really care about you. Put them at different locations within the circle.

Whenever you hear negative comments, decide if those critics are members of this inner circle. If those comments do come from your inner circle, listen carefully to them because you can trust where they are coming from. There may be something said that you need to hear.

If they do not come from members of your inner circle, ask yourself, “Do these people really want me to succeed? Do they really have my back?” If not, turn your attention away from their comments and free yourself from their critical and potentially harmful words.





## Emotions Are Real

**A**fter preparing for a big game, your expectations are high and you want to play your best. You know that your team can win. When you do play well and win, you feel excited and happy.

What happens when you don't play as well as expected or you lose? Maybe your team is out of sync. Maybe you make some mental errors or just can't score a run. Maybe another pitcher dominates you. Whatever happens, you walk off of the field feeling the loss and no words of encouragement can comfort you.

Many times things won't go your way and you must learn to walk away with your chin up. At the right time and place it's okay to show your feelings and let your emotions out. Your emotions are real. You hurt because you care. Sometimes, you need to tell somebody how you feel. Occasionally, shedding a tear may be the healthiest thing that you can do because it helps to wash away your pain. Emotions are part of the game. Letting your feelings out allows you to move on.

**Emotions are part of  
being an athlete.**





# Practice

“Mad, Sad, and Glad” is a powerful exercise in which you get to express a wide range of emotions.

Write down things involving baseball that have made you really mad. Next, write something that has made you feel sad. Finally, write something that makes you really glad.

- How does competing with some emotion help you play better?



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## Right Here, Right Now

**S**ometimes you will hear players talking about their future. They seem to think that the next level is where the “big time” is. Don’t be fooled. Never let your search for the gold in the future blind you to the treasures in the present. Right here is the best place for you and right now is the best time.

It also seems strange when you hear a player talking about his past with a sense of longing to somehow get it back. It seems that a part of him yearns for the time when he was playing for the love of it and when baseball was more meaningful.

Although it is good to have goals and aspire to higher levels in the game, remember that the best place and time for you is in the present moment. Take a look around and see all that you have. Appreciate your present level of play. Your upcoming game is just as important as anybody else’s. Your practice today is just as important as that of the best players in the world. Enjoy yourself and be glad to be where you are.

**The best place for me is  
where I am.**



# Practice

Each time you find yourself worrying about your future, wasting unnecessary energy by wondering what's going to happen, say to yourself, "Right here, right now."

Likewise, if you find yourself thinking about past mistakes and wishing that you could do it all over, say to yourself, "Right here, right now."

This simple-yet-powerful exercise, if practiced over and over, trains your mind to think in the present moment. Your attention focuses in the "here and now" and you get rid of useless thoughts about things that you can't control.

- How do you feel when you're completely absorbed in the moment?







## Have Courage

**T**here may be situations that arise on or off the field that are difficult to deal with. Often, the difficulty comes from a lack of communication or a misunderstanding between you and someone else.

If the problem is with a coach, teammate, friend, or a member of your family, remember that these are the people you need to have healthy relationships with. Work through the conflict and create a positive feeling between you and the other person. Confront these tough situations so everyone can clear the air and you can focus on baseball as well as all the other important aspects of your life.

Sometimes it is difficult to bring up sensitive issues. Yet, if you want to have a solid relationship, you must be willing to talk. Have courage and take time to work things out. Find a place where you can be alone and can talk face-to-face. Get your feelings off your chest. Be as direct and honest as possible. Listen well and be ready to hear what the other person has to say.

**I deal with tough situations  
head on.**





# Practice

Observe how people you know deal with difficult situations. You may find that many people say they are going to talk honestly with someone, but when it comes down to it, they can't find the courage to discuss their disagreements, frustrations, or challenges.

When you find people who are brave enough to confront tough situations head-on, ask them how they do it. Ask them how they find the courage to not back down and have the strength to work things out.

- What situation or person in your life is difficult to deal with?
- What is the toughest situation you ever had to deal with?







## Express Yourself

**A**lthough nobody likes to hear players bragging about their accomplishments, if you are a good player, there is nothing wrong with knowing it. If you are a good player, it means you have put much time and dedication into baseball and have confidence in your game. You know that you are tough in pressure situations and have proven your ability to lead your team.

When you are feeling good about your game, and you can play at a high level, there is no need to hide it. When you walk on any field, knowing that you belong there, a quiet confidence flows from you. When you know you are a talented player and can prove it, others can sense your competitive fire. In times like these, it's natural to be proud of yourself. It's good to feel like a champ. You've earned it!

**I am proud of who  
I am.**



# Practice

Put on your favorite music and sit down with a piece of paper. Make a list of everything that you like about yourself. Really get into it. Don't be shy. After all, it's your life! Anything and everything that you like and appreciate about yourself should be included.

- Can you be proud of yourself, yet not let it go to your head?
- What do you think “quiet confidence” means?





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## Have Fun

**I**t has been said that there is no substitute for hard work, and this is very true. Yet it is also true that playing baseball should be fun. Sure, it is important to develop good work habits and concentrate on improving skills. But remember, you first fell in love with the game because of the how fun it was.

As you become a more committed player, the pressures in a season can squeeze the fun out of the game. Sometimes, you may even get tired of practice. Baseball becomes more of a job than a joy; it feels more like work than play.

If you ever feel this way, remember the kid in you who was once so excited about playing. Even if you are a very successful player, don't forget that baseball is a game and play for the fun of it. Enjoy feeling healthy, strong, and young. Feel the kid within you. Let go of all your cares and just play the game.

**Playing baseball is one of the  
best feelings in the world!**





# Practice

Take a moment to remember some of the favorite baseball games you used to play. They could be the games that you learned in your backyard, at the park, or at summer camp.

Find some friends or teammates and just play for the fun of it. The games that can still bring out the kid in you and put a smile on your face should become part of your weekly routine. They will loosen you up, release some pressure, and reawaken your enthusiasm for baseball.





## The Inner Coach

**A**s a baseball player, you are constantly getting information from outside sources. For example, you are constantly receiving instruction and information from coaches. You may get advice from older players. Sometimes, you will pick up information while watching baseball on TV, or from reading baseball books and magazines.

Probably the most important source of baseball information and inspiration is from your coaches. They're jobs are to help you develop your skill, conditioning, and competitive spirit. Listen carefully to them.

However, it is also important to know the coach within yourself. All of us have a presence inside us that can give us direction and guidance when it's needed. This is sometimes called the voice of the inner coach.

Become close to your inner coach. Listen to its message as it supports and encourages you. In your own private way, become aware of this mighty force within you.

**I listen to the coach  
within me.**



# Practice

The next time you find yourself lacking confidence, feeling confused, or needing a solution to a problem, go to a favorite place where you can be alone and you can have a conversation with yourself as if you were talking with your best friend. Tell yourself what is going on and what you are feeling. Don't hold anything back. Ask yourself for direction so that you can clearly see what steps you need to take. Allow a few minutes of silence to pass as you listen for a message or an answer from within.

- What would be the most important thing your inner coach would want you to know?







## Beyond the Score

**A**s a competitive player, you know that your team will either win or lose. The score and standings will be kept. Naturally, you want to win. The desire to win shows that you have a strong competitive drive and you care. Yet there are no guarantees of winning. Who knows? You may face a better team with better players or play the best game of your life and still not win. However, giving it everything you've got is a form of success, too. When you and your teammates play with heart and give great effort, you can walk away with your head up, no matter what the final score is.

If having more runs than the other team is the only important thing to you, you set yourself up for disappointment every time you step on the field. If the final score is the only thing that matters, feeling good about yourself and the team depends on the end game, rather than your effort.

Instead of worrying so much about the score, why not focus on what you can control? Work on making others around you better and doing the things you practiced.

**I give it my all,  
mentally and physically.**





# Practice

Before your next game, take some time to be alone. For a few minutes, don't even care if you win or lose. Instead, think, "In today's game, I will give my best effort. I will give everything I have, mentally and physically. I will help make my teammates better."

When the game is over, see if you feel satisfied with your effort. If the answer is yes, and you really mean it, be proud of yourself regardless of the final score. Feel good that you stayed focused and played the right way.

- Did you ever play really well, but not win? How did you feel?
- Can you focus on playing and not worry about the final score?





## Fear as an Advantage

Understanding your fear can be a huge advantage. Every competitive baseball player deals with fear. This is not to suggest that living in a constant state of fear is healthy. Too much fear will rob you of your confidence, causing you to over-think and tighten up. However, having some fear in the competitive arena can be good.

In baseball, there are plenty of things to fear. There is always the possibility of hurting your body. Also, when you play in front of a crowd, you run the risk of publicly making mistakes, losing, or being criticized.

Learn to use fear to your advantage. Pay attention to the situation you are afraid of and ask yourself, "Why am I afraid?" If you are afraid of getting injured, accept that possibility and become more alert and aware of your surroundings. If you are afraid of losing, know that this will happen sometimes. When it does, learn and move on, looking forward to your next game. If you are afraid of criticism, get ready to hear it and use it for inspiration to get better.

**I face fears head-on and use  
them to my advantage.**



# Practice

If you find yourself having a bad case of pre-game jitters, find a place where you can be alone for 5 to 10 minutes. Then, imagine that the very thing that you fear does happen. Bring what you fear most out in the open. When you do so, you gain power over it. No matter what happens, you will still have yourself, your confidence, and your love for the game, which are the things that can't be taken from you.

Now imagine playing your game again. This time, see everything happening just the way you want. Visualize the outcome you desire.

- What is the advantage of facing your fear?
- After facing your fear, why is it important to go back and visualize a positive outcome?







## Learn from Loss

**P**laying baseball has its risks. When you play, you run the risk of getting hurt. Baseball is a physically demanding game. To excel, you need to be tough.

Also, you run the risk of being embarrassed by making mistakes in front of other players and spectators. If you play long enough, you will not escape being humbled. Although you may want to play your best all the time, you could temporarily lose your courage to perform in the clutch. You may feel like you have let your coach and team down.

When you have a bad day, let your disappointment be the fuel that gives you even more motivation to improve. Think about the things you want to work on in practice and the lessons you have learned from your loss?

It is okay to feel the pain of losing or frustration of failing, but don't dwell on it too long. When you lose a game or make a critical error, take the time to learn from it and then move on.

**I learn from my loss  
and move on.**





# Practice

Think about the biggest mistake or disappointment you have experienced in baseball. It could have to do with losing a big game, choking under pressure, messing up a play, not starting or not even getting in the game. With each heartbreaking loss or setback, one learns a lesson.

- What lesson did you learn?
- How does losing give you greater determination?





## Protect Yourself

**I**n the world of baseball, there are going to be times when you need to protect yourself. People will attack your confidence from time to time. For example, someone may be jealous of your success and may attempt to rob you of your enthusiasm and confidence. His or her criticism may cause you to seriously doubt your abilities.

If this happens to you, stand firm and protect yourself. Although your feelings may be shaken, nobody can rob you of your confidence; it is based on you trusting your proven skill and talent. Unless you allow it, nobody can rob you of your enthusiasm.

There is greatness within you. Self worth does not depend on what others say or think. Build a protective shield around yourself with positive and encouraging words. Using your imagination, surround your body with courage as if it was a cloak. Remind yourself that there is a champion within you.

**I protect myself.  
Nobody can steal my  
confidence.**



# Practice

Using the power of your mind, imagine a protective force field surrounding your body. Give it a color, a size and a shape. Visualize it encircling and protecting you.

The next time you are in a situation when something has a negative influence on you, use this technique to protect yourself. Imagine that your protective force field is blocking out everything that is not helpful so that you can remain positive and confident.

- How does it feel to be surrounded by an imaginary protective force field? What does it look like?





## Walk in Their Shoes

**I**n sports, compassion and humility are not often talked about. After all, you compete against other players and everyone wants to win. You are not usually taught to put yourself in someone else's shoes. You are trained to think mainly about your own team and personal success.

However, you can be a fierce, competitive baseball player and still be a compassionate person. You can treat other players and other people the same way you would like to be treated. You can be gracious when you win by understanding what the losing team is going through.

When you have humility, you care about more than just your own success. Although you may be a superior player, you don't think of yourself as being more important than anyone else. You look for the good in everyone. You radiate kindness and respectfulness: qualities that are at the heart of true champions.

**I treat other players the way  
I want to be treated.**





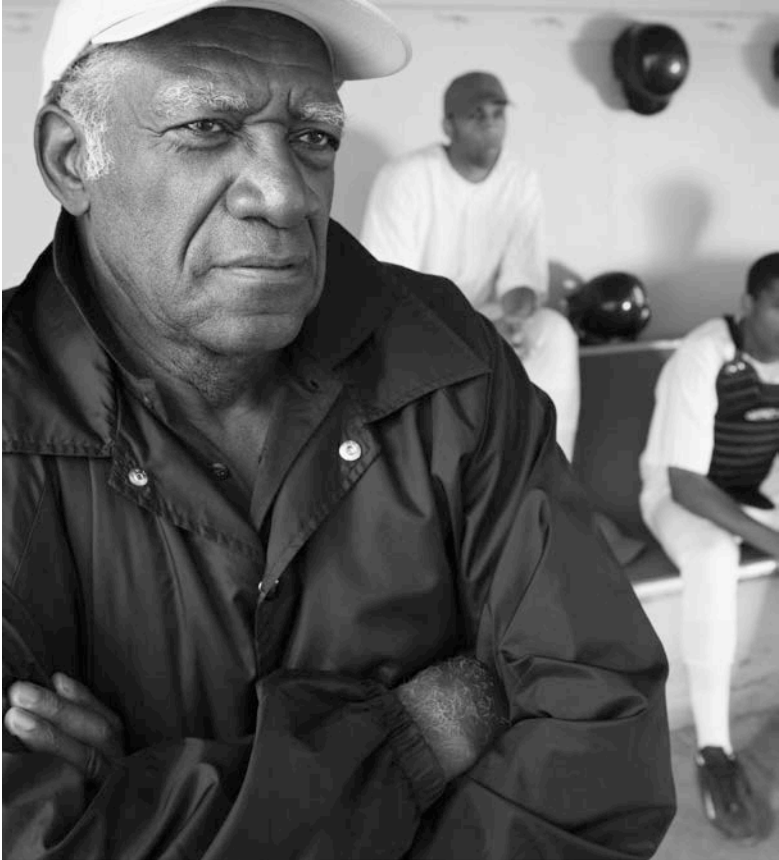
# Practice

When you see other players having a tough time, this is an opportunity for you to practice a little compassion. From your own experience, you know that there are many things that can cause players to feel down—a tough loss, a bad game, not playing, getting in trouble with a coach, or any number of personal problems.

The best thing you can do is to simply ask if they are okay and if there is anything you can do to help. Be a superior listener. You don't have to give advice or offer solutions. Just let them tell you what they are thinking and feeling. Show that you care; sometimes, that's all it takes.

- Who was there for you during your toughest times?







## Evaluate Yourself

**I**t's an important step in your development as a baseball player to evaluate yourself. Asking yourself honest questions about your physical and mental skills will help clarify where you stand. You will discover your strengths and weaknesses and have a better understanding of who you really are as an athlete.

Identifying your strengths will build your confidence and self-esteem. When you know the things you do well, it helps you become a better player. It gives you greater trust in your ability. Identifying your weaknesses also helps you improve your game. Knowing your limitations will make you more determined and committed to work even harder.

Be completely honest when you evaluate yourself. Self-critique is essential to self-improvement.

**Knowing my strengths and  
weaknesses makes me better.**



# Practice

With complete honesty, ask the following questions about yourself as a baseball player:

- What are my strengths?
- Where do I need to improve?
- Am I a coach's dream?
- Do I practice with intensity?
- What kind of shape am I in?
- Do I love playing under pressure?

Do this exercise regularly and record your answers in your journal. It will be interesting for you to see how your answers change in the weeks, months and years to come.



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## Play In the Moment

**B**aseball provides you the opportunity to play fully in the present moment. If you recall, when you first started playing, you put all of your concentration into what you were doing. You were not worried about the past or the future. You just wanted to be on the field. You were playing “in the moment.”

Past accomplishments are as important as future goals. They both serve a purpose. However, try not to dwell too much on your past success or mistakes; they’re behind you. Try not to worry too much about the future; it’s not here yet!

When you are playing baseball and bring your full attention into the present moment, you are aware of what is happening on the field right now—and what you need to do. When you learn to bring your mind fully into the now, you feel under control. You play the game with poise and confidence.

**I am aware of what is  
happening on the field.**





# Practice

When you are practicing alone, pretend the game is winding down into the late innings and you are at the plate with runners in scoring position. Create the feeling of game pressure as you battle the pitcher, working the count to 3 and 2 then hitting a sharp line drive up the middle as your teammates score to take the lead. Or if you are a pitcher, know that you have to make the crucial pitch and need to get the big out against the other team's best hitter in the late innings. Each time create the feeling of pressure and then succeeding in that big moment when the game is on the line.







## A Powerful Imagination

**W**hen you use your imagination, you can see things in your mind's eye before they happen. As you learn to use your imagination, you will be surprised how it will help you with your game.

Think about something you want to accomplish on the field and then see yourself doing it. Daydream as long as you want about every aspect of baseball. When you see yourself playing well in your mind, that image will build confidence when you to go for it on the field.

Before each game, pretend that you're playing the way you want. See yourself getting the clutch hit to win the game; making a diving catch to end the inning; using your speed and going from first to third on a ball hit into the gap; making a great throw to nab the runner at home plate; or getting the big strike out as a pitcher in the late innings.

When you see it, you will believe it and then can achieve it.

**I can see it in my mind  
and achieve it on the field.**



# Practice

First, write something that you really want to achieve ... a goal or dream that you really want to come true.

Next, draw a picture of your goal. Draw as much detail into this picture as possible. Imagine the entire environment, including the colors, sounds, and smells.

Finally, close your eyes and pretend that this very goal does come true. Let your imagination run wild and experience your future goal happening in the present moment.

- Can you imagine what you really want to achieve?
- How does using your imagination help you to play better?







## Relax

**M**any of us live fast-paced lives, racing from activity to activity. We want to do well in our sport and still have time for other interests. All too often, we feel the anxiety of falling behind. Even though finding time to recharge may not seem to fit into your busy schedule, relaxing is important.

Competitive tension is a good thing and can help you play with more focus, but too much can cause you to tighten up and lose your rhythm and flow. Relaxation calms you down.

Relaxation is healthy for your mind and body. When you enter into a state of relaxation, your muscles loosen and revitalizing energy flows through you. You feel refreshed. Stress fades and your mind becomes quiet.

There are many ways to relax. You can listen to music, soak in hot water, or just sit quietly. Both stretching and deep breathing will help you become really calm. The important thing is that you find a method that works and make time to recharge.

**When I relax, my body  
and mind recharge.**



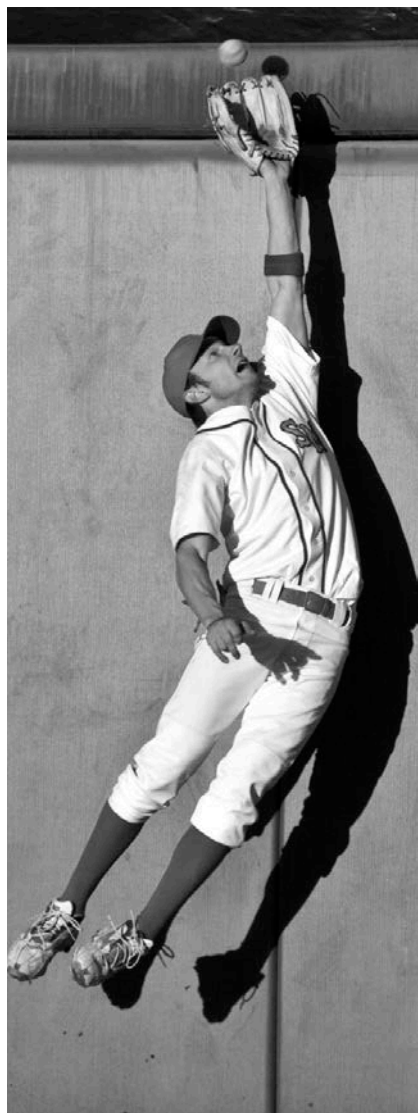


# Practice

Find a place where you can be undisturbed. Get into a comfortable position, sitting in a chair with your hands on your knees or folded in your lap. Keeping your back straight and your feet firmly on the floor, relax your shoulders and close your eyes. As you settle in, watch your breathing.

Allow your breaths to become full and deep and notice the air moving in and out. When thoughts pop into your head, guide your attention back to your breathing. Slow, deep breathing will help you relax. Continue taking slow, deep breaths for several minutes until you sink into a feeling of calmness.





## Never Give Up

**W**hen you talk to elite players about what has made them so successful, they will often talk about their determination. They understand the importance of having an iron will. They know that committed players rise to the top.

When you are a determined baseball player, your desire does not lessen in time; it burns steadily, day in and day out. You have a strong will and unwavering conviction. When things get tough, as they sometimes do, having a determined spirit will help you through the difficulty. If you experience a setback in your game or have a physical injury, being determined will help you overcome it.

Be consistent and steadfast in your desire to achieve, no matter how difficult the challenge. Fight for your dream. Never give up!

**I fight for my dream  
and never give up.**



# Practice

Recall a time in your life when you had a big challenge ahead. Possibly there was something getting in your way and the odds of success seemed to be against you. Maybe others around you didn't believe you could succeed, but within you was a fierce power of determination. You knew that you could do it—and you did! Remember how you tapped into that power and how it drove you to succeed?

- How did you tap into your spirit of determination?
- What big challenge are you currently facing?





## Appreciate It All

**S**erious and dedicated baseball players set high standards for themselves. Once players reach a certain level, they usually want to move on to an even higher one. It is extremely rewarding for committed players to see how far they can take their game.

However, every now and then, just appreciate what you have and how much you have already accomplished. Appreciate what good shape you are in and the skills you have developed. Be grateful that you are part of such a tremendous sport and the thrill and intensity of competition it offers. Be thankful for your coaches, family, teammates, and friends that you have made. Especially appreciate the free time you have to practice and play. Look around and you'll be amazed at how much you have going for you right now!

It is good to want more. Just make sure to take some time to appreciate what you already have.

**I am thankful to have  
baseball in my life.**





# Practice

Before falling asleep, lie down and think about all the good things that have come your way because of baseball. Before you drift off, feel how incredibly fortunate you are to have baseball in your life.

Appreciate all that you have right now; all of your skills and knowledge about the game; all of your accomplishments, both big and small; your teammates and coaches; the hours you have spent practicing; and the joy that you have felt while playing.

It's fun to create a collage of some of your favorite baseball pictures of the past. You can paste photos of your home field, teammates, coaches, family members, and important others.





## Ask For Help

**A**s you strive to improve your game, you will need help along the way. Hopefully, you will have a supportive family and good communication with your coach. However, coaches can be busy helping their other players. Your parents have jobs and many responsibilities to think about. Sometimes, those people closest to you may be unaware of something that is bothering to you.

Don't expect the people closest to you to be able to read your mind. Whenever you feel troubled or confused about something, ask for help. There is no sense in ignoring what you are going through or thinking that a problem will just go away. Sometimes, another point of view from someone you trust and respect is exactly what's needed. Asking for help is a big step in your personal growth.

If you need extra help on the field, make sure that your coaches know about it. They may think that everything is just fine, but really you may be frustrated or seriously questioning yourself. Don't be afraid to share your struggles.

**I ask for help from  
people I trust.**



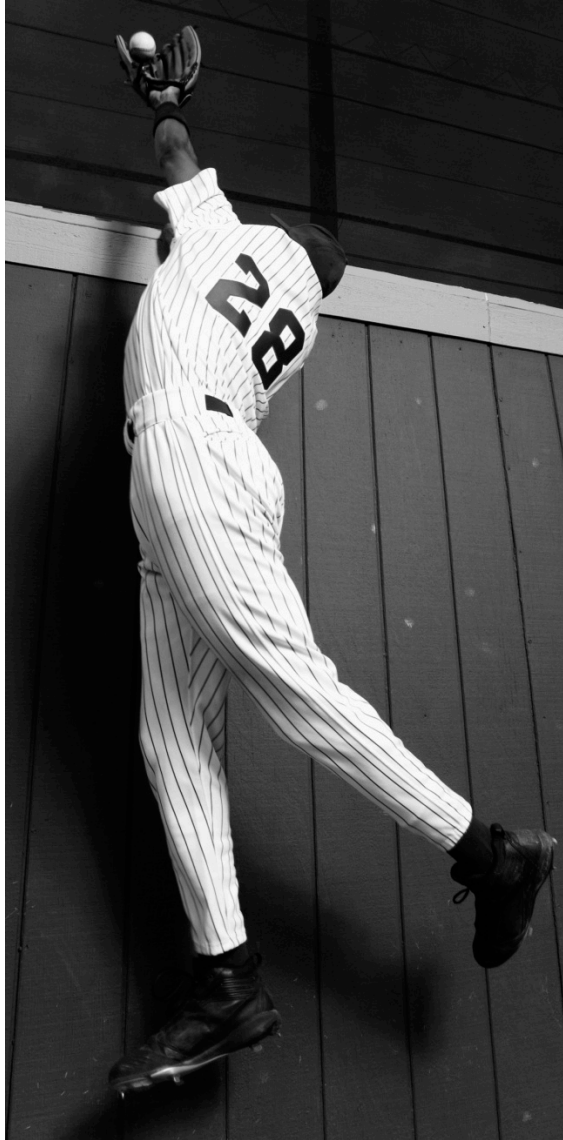
# Practice

Ask yourself if there is anything going on that you could use some extra help with. Are you struggling with an aspect of your game? Are you feeling frustrated or lacking some confidence? Is anything else going on in your life that is causing you to lose some of your direction and motivation? Do you need some help?

If so, identify people who can help. Have the courage to ask for advice. When you do get sound advice, make sure that you really understand it. Then, put this knowledge and advice into practice and see what happens.

- Who has really helped you when you needed it?
- Is it easy for you to ask for help?







## Beyond Your Comfort Zone

**T**here are some days when playing comes easily. You feel quick and have good reactions. You play with intensity, focus and energy. You make good decisions and the game just seems to come to you. This is known as "the zone."

Playing in the zone happens when your game comes together into a flow. It feels like you will never get tired. Sometimes your body feels light and the game seems to move slower than usual. You play with both creativity and control.

However, no one consistently plays in the zone. There will be days when it is difficult to find enough energy to go to practice. You may be tired, distracted or unprepared.

This is when you need to apply extra effort. With concentration, discipline, and will power, you must find a way to give it everything you have and challenge yourself to push beyond your comfort zone. When you train yourself to give this kind of effort, who knows what you can achieve.

**I dig in and push  
beyond my comfort zone.**





# Practice

Pick a practice day when you find it hard to concentrate and be full of energy--a day when you really don't even want to go to practice.

Make a commitment to yourself that on day you will take your practice to another level. No matter how you feel or what is going on around you, challenge yourself to practice with greater concentration and intensity and push beyond your comfort zone.

- How does it feel to really “dig in” and push yourself when you are not feeling your best?







## Celebrate Success

**I**t feels good when you play well and your team wins. It feels even better when you reach a goal that you have been striving towards all season long. When you stop and think about the time, effort, and dedication that you have put into baseball, it's impressive!

Your good fortune has not come easily. The team and personal success you experience is a statement about you, about the commitment you made and what you have given up for baseball. Your victories did not happen overnight, but rather after weeks and months of hard work.

Take time to enjoy your team accomplishments and celebrate your success. Be proud of what you have earned and enjoy it for a while before moving on to your next challenge. Give your teammates and yourself a pat on the back. You all deserve it!

**I love celebrating  
with my teammates!**



# Practice

The next time your team plays well and wins, go out of your way to enjoy it even more than usual. For example, you can take a moment with your coaches and thank them for the job they did (this may surprise them, but even coaches need praise from time to time). Also, make the time to tell your teammates what an awesome job they have done.

- What are some favorite ways you celebrate? Where do you go? What do you do?





## Giving Back

**N**o matter what your age, if you have been a serious baseball player for a while, you have most likely gained valuable knowledge about your sport. You have learned how to practice and prepare for games. You understand the meaning of desire and dedication. You have developed sound skills, strong work habits and the ability to focus.

To continue growing as a person as well as an athlete, it is important that you give back what you know to others. There will always be beginning players who want to be able to do what you do on the field. They may end up loving baseball just like you.

You don't need to be a coach to share what you know with others. Nor do you need to be an expert. At the right time and place and in a friendly and caring way, give back some of the same positive energy, knowledge, and enthusiasm that was given to you. It is often said that the best way to master something is to teach it to others. When you do this, you are completing a cycle of giving and receiving.

**I share my skills and  
knowledge with others.**





# Practice

Find a younger or less skilled baseball player who really wants to learn about the game. It could even be with a beginner. Once you are on the field together and you can see their level of play, show them a fundamental skill or simple game you know. For example, you could demonstrate a number of individual skills; proper batting technique off the tee or in the batting cage, how to lay down a bunt, learning how to get a good jump off the pitcher when stealing second or how to turn the double play if you are a middle infielder.

Taking time to share your baseball knowledge with someone else, you'll feel really good about yourself. Who knows, you may become a coach someday.

- Who are the best coaches you've ever had?
- What made them so good?





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## Honor the Game

**T**here are so many great things about baseball. Playing it teaches important lessons and provides you with memories that will last a lifetime. For example:

- You develop confidence and self-discipline.
- You become strong and physically fit.
- You get to play in front of a crowd.
- You do something that is really fun.
- You learn how deeply concentrate and focus.
- You learn to develop courage under pressure.
- You make friends with other players.
- You share in the great spirit of competition.

What else gives you all of this? Isn't baseball great?

**Baseball is the best!  
I love the game.**



# Practice

The next time that you have a paper to write or a speech to give, do it about baseball. This will be an easy assignment because there is so much to write or talk about.

Hearing your baseball stories will interest your audience. They will be able to feel your enthusiasm and passion for the game. When you talk about your experiences and lessons, whoever is listening or reading your words will feel your love for the game.

- How has reading this book helped your game?
- What have you learned about yourself as a person?



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## About the Author

### Tom Mitchell, Ph.D.

Tom Mitchell was a high school, All State basketball player and a 4-year collegiate scholarship athlete. A former college basketball head coach and sport psychology instructor, he also has served as an NBA team performance counselor.

Tom wrote a best selling book with NFL legend, Joe Montana, “*The Winning Spirit, 16 Timeless Principles That Drive Performance Excellence*” Random House 2005. Together they founded a leadership consulting company, MVP Performance Institute [www.mvpperformance.com](http://www.mvpperformance.com). Currently Tom consults with corporate teams and coaches’ executive leaders in a wide range of industries.

Tom is the founder of the *WINNING SPIRIT* series and lives in the wine country of Northern California.

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Editorial Consultant

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