

# SO YOU WANNA BE AN AGENT?

MODULE 1 || AGENT EDUCATION 101



## NBA Agent vs. FIBA Agent:

There are two main types of agents in the basketball world.

A **NBPA certified agent** and a **FIBA certified agent**.

In order to become an official agent you need to get certified (more in Module Five).



# SO YOU WANNA BE AN AGENT?

MODULE 1 || AGENT EDUCATION 101



If you are a **NBPA certified agent** you can legally negotiate a contract between a player and any NBA team. The NBPA (National Basketball Players Association) is the union for current professional players in the NBA. You must pass an exam given by the NBPA in order to be officially certified. I am NBPA certified. Here is a picture of my certification:



# SO YOU WANNA BE AN AGENT?

MODULE 1 || AGENT EDUCATION 101



If you are a **FIBA certified agent** you can legally\* negotiate a contract between a player and any club who is governed by FIBA. The International Basketball Federation, typically known as FIBA, was originally founded in 1932 and is considered the world governing body for basketball.

There are 213 National Basketball Federation members who are a part of FIBA (so not quite every country in the world yet). You must also pass an exam given by FIBA in order to be officially certified. I am also FIBA certified. Here is a picture of my certification:

